

Founded in 1917, the Hydraulic Institute (HI) represents the Pump manufacturing industry in North America. It is the recognized authority on pumps and pumping systems. The Institute represents 120 member organizations consisting of pump manufacturers and their suppliers as well as non-member organizations.

HI's mission is to be a value-added resource for member companies, engineering consulting firms and pump users by developing and delivering comprehensive industry standards, expanding knowledge by providing education tools for effective pump testing, installation, operation, maintenance and performance operation of pumps and pumping systems. HI represents over 70% of the U.S. pump market and serves as a forum for the exchange of industry information.

The United States Pump and Pumping Equipment Manufacturing industry includes the companies that manufacture general purpose pumps and pumping equipment (except fluid power pumps and motors), such as reciprocating pumps, turbine pumps, centrifugal pumps, rotary pumps, diaphragm pumps, domestic water system pumps, oil well and oil field pumps and sump pumps. All of these companies make significant contributions to the economies of the states in which they are located through jobs for U.S. workers, money spent on products and services used to run their businesses and through the sale of their products.

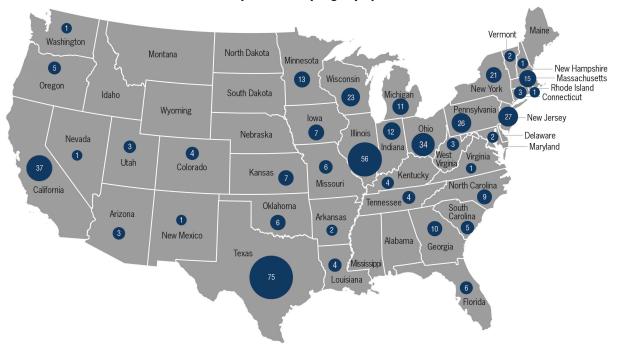
The U.S. Pump Industry is estimated to include 450+ manufacturers of various sizes operating in 38 states. U.S. pump sales are estimated at over \$6 Billion annually and involve motorized pumps used in these industries:

- Water / Wastewater
- Petroleum Refineries
- Oil and Gas Production
- Building Services
- Power Generation
- Chemicals

Contribution of the Pump and Pumping Equipment Manufacturing Industry to the Overall U.S. Economy

Number of	Number of	Total Annual
Facilities	Employees	Wage
743	29,353	\$2,116,760,000

Source: U.S. Bureau of Labor Statistics, Quarterly Census of Employment and Wages, and Occupational Employment Statistics Survey



Distribution of U.S. Pump and Pumping Equipment Manufacturers